

Mobile Satellite Solutions

FleetPhone



Connect • Inform • Protect

FLEETPHONE Service Features

FleetPhone is the first global maritime voice service

- Satellite telephony: voice-centric
- Voicemail
- Text and email messaging
 - ❑ Text-to-text
 - ❑ Text-to-email
 - ❑ Web message-to-FleetPhone
- Circuit-switched data (2.4 kbps)
- GPS/Isatphone Pro core module
- Successor to maritime mini-M
- Powered by Astrium value-added solutions



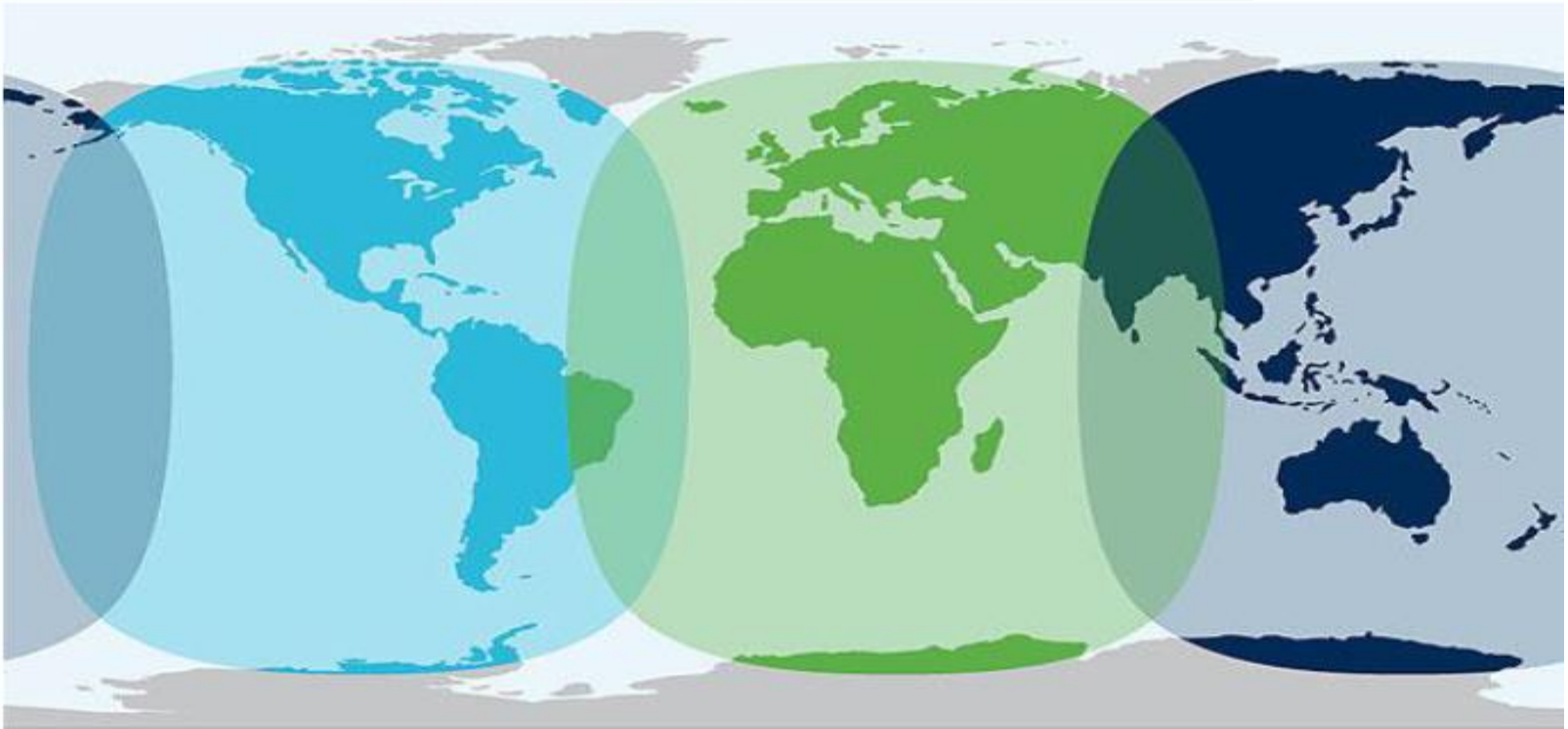
Service Messaging

- Simple to install (Falcon SW for configuration and firmware upgrade)
- Single and multi-user capability
- Connects to existing phone system
- Affordable entry level maritime solution
- 505 emergency calling (Oceana 800 only)



Global Coverage on the I-4s

With an expected operational lifetime into the 2020's



OCEANA 400

Standard Global maritime terminal with reliable voice and data communications services

- IP rating: 53 (Dust and Spraying water protected)
- RJ11/POTS enabled corded/cordless phones or integration to a PABX system
- Supports standard ring, busy and dial tones
- USB data access
- Wall mountable

'Active Marine' antenna included in package.

Antenna cable is not included in the standard kit



240mm x 190mm x 53mm
0.58kg

OCEANA 800

All-in-one Global maritime terminal phone for challenging maritime environment

- IP rating: 54 (Dust and Splashing water protected)
- Integrated handset, speaker phone and handset
- Display screen with IsatPhone Pro menus
- Additional exterior SIM slot
- RJ11/POTS interface, integration to a PABX system
- Supports standard ring, busy and dial tones
- USB data access
- Wall mountable
- Instant tracking messages / periodical tracking updates

'Active Marine' antenna included in package.

Antenna cable is not included in the standard kit



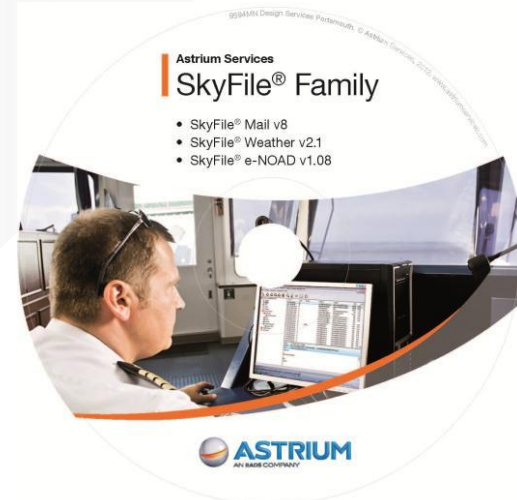
241mm x 185mm x 93mm
1.27kg

Comparison of main Maritime Voice Services

Service	Thuraya MarineComms	Iridium Maritime	Iridium OpenPort	Inmarsat Mini-M	Inmarsat FleetBroadband	Inmarsat FleetPhone
Coverage	Asia, Africa, Europe & Middle East	Pole-to-pole coverage	Pole-to-pole coverage	Spot beam coverage Inmarsat I-3	Global coverage Inmarsat I4	Global coverage Inmarsat I4
Target market	Fishery, Yachting	Merchant, Fishery, Yachting	Merchant, Yachting, Fishery, E-log service, back-up VSAT	Crew Calling, Merchant, Fishing	Crew Calling, all type of vessels	Crew Calling, Merchant, Fishery, Leisure, FB bundle
Usage	Basic operational needs Single to few users	Basic operational needs Single to few users	Normal operational needs Multi users	Basic operational needs Single to few users	Crew calling or operational needs Multi users	Basic operational needs Single to few users
Terminals	Seagull 5000i, SF 2500	Beam RST100 or Thrane & Thrane SC 400 Sailor Marine	Omni-directional antenna & below-desk unit	Nera WorldPhone Maritime Sailor TT-3064A Capsat TT-3062D	Sailor 150, 250 and 500; JUE-251 and JUE-501; Skipper 150	Beam Oceana 400 or Oceana 800
Voice/telephony	1 voice line, 9.6 kbps	1 voice line, 2.4 kbps	3 voice lines 1 line = 4.8 kbps 2 lines = 7.2 kbps 3 lines = 9.6 kbps	1 voice line, 4.8 kbps	Up to 9 voice lines (multi-voice service), 4 kbps	1 voice line, 2.4 kbps
Fax	3G fax machines 9.6 kbps*	3G fax machines 2.4 kbps	via SkyFile® Mail	2.4 kbps	3G or 4G faxes (only on Sailor 500)	via SkyFile® Mail
SMS	Yes	Yes	via SkyFile® Mail	No	Yes	Yes
Data	9,6 kbps Data service GmPRS: 60 kbps/15 kbps*	2.4 kbps (ISDN)	Up to 128 kbps (standard IP)	2.4 kbps (ISDN)	Up to 432 kbps (background IP)	Up to 20 kbps (ISDN) with SkyFile® Mail

Optimized by Atrium's innovative solutions

- **Prepaid Solutions**
 - Universal Card
- **Messaging Services**
 - SkyFileMail optimized to work with GSPS service
- **Fixed2Mobile**
 - Satellite Direct®
 - Satellite Direct® Plus
- **Business Tools**
 - Fully integrated in The Source® information management system
 - Activate, monitor and control
 - Usage and Payments information



Marketing Material: Services Sales Kit

Marketing Material available on PartnerLink, in the Product Resource Finder:

- FleetPhone Product Sheet
- Product Presentation
- Maritime Voice Services
- Comparison
- FAQ
- Technical Specifications: Oceana 400, Oceana 800, Marine Antenna
- Terminal pictures
- Terms & Conditions

**Stay tuned for more information in
coming months!**



Visit our website at www.vizocom.com
or send us an email at info@vizocom.com